

WABTEC CORPORATION
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
FOR THE THREE MONTHS ENDED MARCH 31, 2012 AND 2011
(DOLLARS IN THOUSANDS EXCEPT PER SHARE DATA)
(UNAUDITED)

	First Quarter <u>2012</u>	First Quarter <u>2011</u>
Net sales	\$ 583,309	\$ 455,259
Cost of sales	<u>(413,928)</u>	<u>(322,064)</u>
Gross profit	169,381	133,195
<i>Gross profit as a % of Net Sales</i>	29.0%	29.3%
Selling, general and administrative expenses	(62,029)	(54,816)
Engineering expenses	(10,149)	(8,888)
Amortization expense	<u>(3,093)</u>	<u>(3,114)</u>
Total operating expenses	(75,271)	(66,818)
<i>Operating expenses as a % of Net Sales</i>	12.9%	14.7%
Income from operations	94,110	66,377
<i>Income from operations as a % of Net Sales</i>	16.1%	14.6%
Interest (expense) income, net	(3,724)	(3,684)
Other income (expense), net	<u>(114)</u>	<u>460</u>
Income from operations before income taxes	90,272	63,153
Income tax expense	<u>(31,011)</u>	<u>(22,201)</u>
<i>Effective tax rate</i>	34.4%	35.2%
Net income attributable to Wabtec shareholders	<u>\$ 59,261</u>	<u>\$ 40,952</u>
Earnings Per Common Share		
Basic		
Net income attributable to Wabtec shareholders	\$ 1.24	\$ 0.85
Diluted		
Net income attributable to Wabtec shareholders	\$ 1.22	\$ 0.85
Weighted average shares outstanding		
Basic	<u>47,707</u>	<u>47,738</u>
Diluted	<u>48,341</u>	<u>48,251</u>
Sales by Segment		
Freight Group	\$ 397,288	\$ 264,856
Transit Group	<u>186,021</u>	<u>190,403</u>
Total	<u>\$ 583,309</u>	<u>\$ 455,259</u>