

WABTEC CORPORATION
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
FOR THE THREE MONTHS ENDED MARCH 31, 2013 AND 2012
(DOLLARS IN THOUSANDS EXCEPT PER SHARE DATA)
(UNAUDITED)

	First Quarter <u>2013</u>	First Quarter <u>2012</u>
Net sales	\$ 615,510	\$ 583,309
Cost of sales	<u>(432,622)</u>	<u>(413,928)</u>
Gross profit	182,888	169,381
<i>Gross profit as a % of Net Sales</i>	29.7%	29.0%
Selling, general and administrative expenses	(64,300)	(62,029)
Engineering expenses	(11,334)	(10,149)
Amortization expense	<u>(3,587)</u>	<u>(3,093)</u>
Total operating expenses	(79,221)	(75,271)
<i>Operating expenses as a % of Net Sales</i>	12.9%	12.9%
Income from operations	103,667	94,110
<i>Income from operations as a % of Net Sales</i>	16.8%	16.1%
Interest (expense) income, net	(3,614)	(3,724)
Other income (expense), net	<u>(581)</u>	<u>(114)</u>
Income from operations before income taxes	99,472	90,272
Income tax expense	<u>(29,859)</u>	<u>(31,011)</u>
<i>Effective tax rate</i>	30.0%	34.4%
Net income attributable to Wabtec shareholders	<u>\$ 69,613</u>	<u>\$ 59,261</u>
Earnings Per Common Share		
Basic		
Net income attributable to Wabtec shareholders	\$ 1.46	\$ 1.24
Diluted		
Net income attributable to Wabtec shareholders	\$ 1.44	\$ 1.22
Weighted average shares outstanding		
Basic	<u>47,512</u>	<u>47,707</u>
Diluted	<u>48,286</u>	<u>48,341</u>
Sales by Segment		
Freight Group	\$ 305,865	\$ 397,288
Transit Group	<u>309,645</u>	<u>186,021</u>
Total	<u>\$ 615,510</u>	<u>\$ 583,309</u>