

WABTEC CORPORATION
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
FOR THE THREE MONTHS ENDED MARCH 31, 2015 AND 2014
(DOLLARS IN THOUSANDS EXCEPT PER SHARE DATA)
(UNAUDITED)

	First Quarter <u>2015</u>	First Quarter <u>2014</u>
Net sales	\$ 818,594	\$ 695,249
Cost of sales	<u>(563,239)</u>	<u>(485,680)</u>
Gross profit	255,355	209,569
<i>Gross profit as a % of Net Sales</i>	31.2%	30.1%
Selling, general and administrative expenses	(84,771)	(70,081)
Engineering expenses	(16,863)	(12,946)
Amortization expense	<u>(5,301)</u>	<u>(4,696)</u>
Total operating expenses	(106,935)	(87,723)
<i>Operating expenses as a % of Net Sales</i>	13.1%	12.6%
Income from operations	148,420	121,846
<i>Income from operations as a % of Net Sales</i>	18.1%	17.5%
Interest (expense) income, net	(4,306)	(4,450)
Other income (expense), net	<u>(2,866)</u>	<u>(17)</u>
Income from operations before income taxes	141,248	117,379
Income tax expense	<u>(45,084)</u>	<u>(37,245)</u>
<i>Effective tax rate</i>	31.9%	31.7%
Net income attributable to Wabtec shareholders	<u>\$ 96,164</u>	<u>\$ 80,134</u>
Earnings Per Common Share		
Basic		
Net income attributable to Wabtec shareholders	\$ 1.00	\$ 0.84
Diluted		
Net income attributable to Wabtec shareholders	\$ 0.99	\$ 0.83
Weighted average shares outstanding		
Basic	<u>96,243</u>	<u>95,529</u>
Diluted	<u>97,385</u>	<u>96,805</u>
Sales by Segment		
Freight Group	\$ 511,887	\$ 385,506
Transit Group	<u>306,707</u>	<u>309,743</u>
Total	<u>\$ 818,594</u>	<u>\$ 695,249</u>